

# Collaboration Forum on Persons with Disabilities in Asia & the Pacific 2019



Sachie Onaka

Owner

Coffee House CODA

# About myself

- Age 0 Born in January, 1964 in Hyogo Prefecture
- 2 Lost hearing in both ears, without any known cause
- 4~18 Received education for the deaf (Joined track and volleyball clubs in junior and senior high schools)  
Took piano, calligraphy and dance lessons.
- 19 Acquired cooking license at Nihon College of Culinary
- 19~23 Worked for Nakahyogo Shinkin Bank
- 23 Resigned the job to get married and go to Otsu City, Shiga Prefecture.  
Homemaker (Three children).
- 28 Sign language instructor (26th year now)

# About myself

- Age 36 Acquired Level 3 of the Official Business Skill Test in Color Coordinator  
Qualified as a color therapist, a color analyst, a color instructor,  
a herb coordinator and a calligrapher of award certificates
- 39 Opened “COLOR Salon Onaka”
- 44 Opened “Coffee House CODA”
- 50 Published a picture book “Iro-no-Ohanashi (Story of Colors)”
- 51 Qualified as a color growing advisor
- 52 Qualified as a wine sommelier
- 53 Qualified as a cheese sommelier
- 54 Qualified as a sommelier instructor

# Teaching room for Sign Language



# What Made Me Decide to become an entrepreneur

The previous café owner became ill and I was asked if I would be interested.



I accepted without hesitation, but my family was against it.



They agreed, but on the condition that I do with hearing people.



As the café came with all its furnishings, the preparation was not very difficult, but sometimes I felt limitations on conversations with customers.



Undaunted by disability, I work with my head held high!

# Coffee House CODA



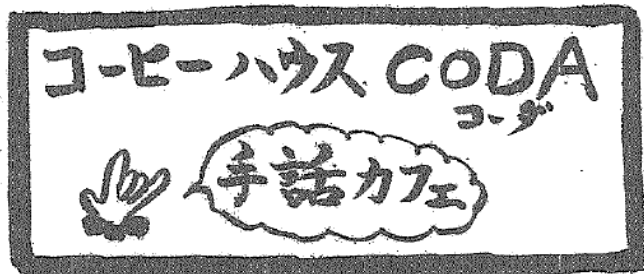
If you open the door ▯



# Atmosphere at CODA



# Advertising



☎ 520-0056

滋賀県大津市末広町7-1  
大津パークビルB1



TEL / FAX 077-521-7760

平日 8時30分～18時30分

土日祝 10時～18時30分

(ラストオーダー 18時)

**交通方法** JR大津駅北口より徒歩2分  
(JR京都駅より22目、びわこ線)

「コーヒーハウス CODA」の店主 <sup>おなかもちえ</sup> 尾中華恵

イベントは、フェイスブックで見てください。「コーヒーハウスCODA」  
聴覚障害者、兵庫県生れ、滋賀県大津市在住、調理師、日本ソムリエ協会会員、手話講師、  
チーフソムリエ、カフェマネージャー、カフェセラピスト、カフェアリスト、色音アドバイザー、ハブコ-フェネター



毎月第3土曜 17時～22時

滋賀県のびわこワイン、ヒトミワイン、日本のワイン、  
フランス、イタリア、スペイン、ドイツなびのワイン、  
ビール、焼酎、etc 又、滋賀名物である、  
赤こんにゃくのお好み etc も用意しております。

ふわふわ旬のオムカシ〜!!

コーヒーを飲んで癒しのひととき



CODA特製のケーキ、タルト、パフェも  
あります。

貸切 (バースデーパーティ、二次のパーティ etc)  
セミナー、ワイン会、ミーティング etc 受付中!



# Café Menu

み コーヒーハウス CODA コーダ



▲オススメ人気メニュー!オムカレー(820円)

大津駅徒歩2分!アットホームな雰囲気と種類豊富な美味しい料理が自慢です。気さくな店主とスタッフが温かく迎えてくれます。

☎077-521-7760  
大津市末広町7-1大津パークビルB1F  
平日6:30~18:30  
土日祝10:00~18:30 不定休

◆オムカレー	820円
◆ハンバーグ定食	850円
◆ケーキセット	890円
◆ホットコーヒー	450円
◆ハーブティー	450円
◆チーズ盛り合わせ	630円

ランチ・カフェ・バーあり!



- I always think about what to serve, and prepare specialties of CODA.
- Coffee delivery is available.



# What I Value in Work

- Cheerfully say “Welcome!” and “Thank you very much!”
- Always wait on customers pleasantly with a smile
- Answer right away when called, and go to the table
- Serve hot dishes hot and cold dishes cold
- Pay attention to finished plates and address the customer at a suitable moment to take plates away
- Listen to customers’ requests, opinions and preference of dishes, and reflect them in my service
- Always think about services that would make me happy if I were a customer
- Visit successful restaurants and study what kind of services they have
- As a restaurant also provides an opportunity for encounters and communication, I pay careful attention to start a timely conversation
- Serve dishes which customers enjoy, rather than low-price dishes  
(Try to serve local specialties of Shiga Prefecture such as Funa-zushi and Aka-konnyaku)
- Advertise my restaurant on Instagram, Facebook and Line

**<Success factors> Accumulation of small efforts and simple work and the word-of-mouth power**